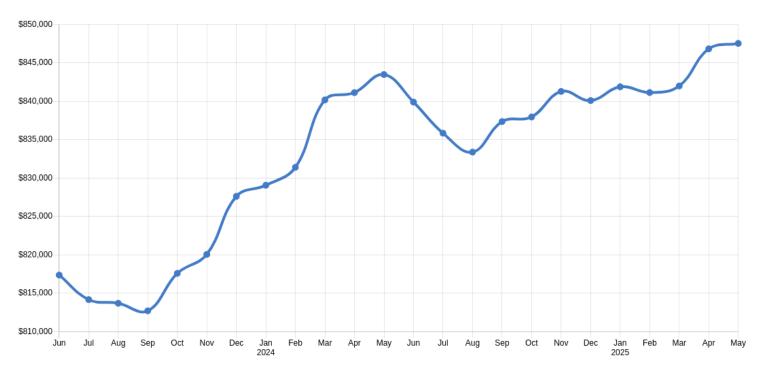
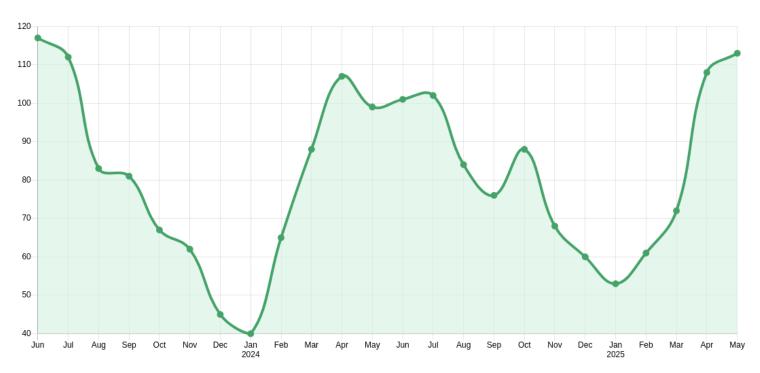


Zone 4 - Nanaimo • May, 2025



Cumulative Residential Average Single Family Detached Sale Price

Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").



Single Family Detached Units Reported Sold



Zone 4 - Nanaimo • May, 2025

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	281	233	20.60%	1,955	1,912	2.25%			
Units Reported Sold	113	99	14.14%	986	966	2.07%			
Sell / List Ratio	40.21%	42.49%		50.43%	50.52%				
Reported Sales Dollars	\$97,100,031	\$84,544,284	14.85%	\$835,660,649	\$814,795,138	2.56%			
Average Sell Price / Unit	\$859,292	\$853,983	0.62%	\$847,526	\$843,473	0.48%			
Median Sell Price	\$816,500			\$817,250					
Sell Price / List Price	98.39%	98.00%		98.13%	98.21%				
Days to Sell	35	35	0.00%	42	33	27.27%			
Active Listings	427	380							

Condo Apartment

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	63	69	-8.70%	637	610	4.43%			
Units Reported Sold	33	24	37.50%	320	284	12.68%			
Sell / List Ratio	52.38%	34.78%		50.24%	46.56%				
Reported Sales Dollars	\$15,078,495	\$9,995,400	50.85%	\$144,609,945	\$123,764,963	16.84%			
Average Sell Price / Unit	\$456,924	\$416,475	9.71%	\$451,906	\$435,792	3.70%			
Median Sell Price	\$438,800			\$430,000					
Sell Price / List Price	98.95%	98.10%		98.52%	98.25%				
Days to Sell	50	42	19.05%	51	39	30.77%			
Active Listings	113	134							

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	52	55	-5.45%	403	410	-1.71%			
Units Reported Sold	21	22	-4.55%	251	240	4.58%			
Sell / List Ratio	40.38%	40.00%		62.28%	58.54%				
Reported Sales Dollars	\$12,495,900	\$12,473,288	0.18%	\$139,377,035	\$138,342,486	0.75%			
Average Sell Price / Unit	\$595,043	\$566,968	4.95%	\$555,287	\$576,427	-3.67%			
Median Sell Price	\$595,000			\$532,000					
Sell Price / List Price	99.13%	99.08%		98.43%	98.64%				
Days to Sell	24	38	-36.84%	39	42	-7.14%			
Active Listings	79	83							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	28	18	55.56%	227	238	-4.62%			
Units Reported Sold	6	6	0.00%	53	43	23.26%			
Sell / List Ratio	21.43%	33.33%		23.35%	18.07%				
Reported Sales Dollars	\$2,565,000	\$3,139,700	-18.30%	\$30,847,245	\$19,996,850	54.26%			
Average Sell Price / Unit	\$427,500	\$523,283	-18.30%	\$582,023	\$465,043	25.15%			
Median Sell Price	\$472,500			\$530,000					
Sell Price / List Price	92.87%	97.67%		94.95%	95.30%				
Days to Sell	45	139	-67.63%	110	87	26.44%			
Active Listings	118	101							



Zone 4 - Nanaimo • May, 2025

Gabriola - Comparative Activity by Property Type

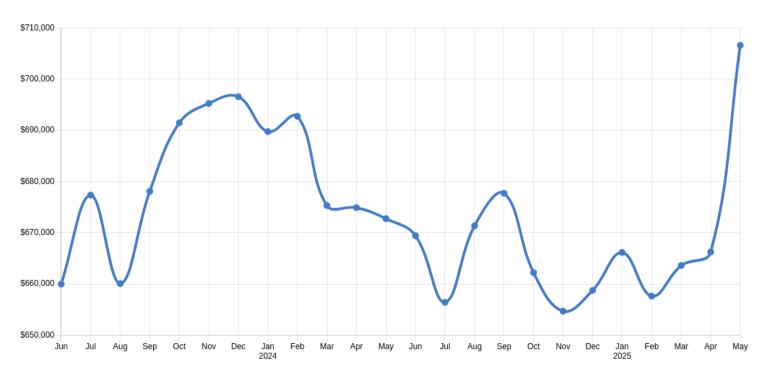
Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	13	9	44.44%	69	81	-14.81%			
Units Reported Sold	5	7	-28.57%	36	50	-28.00%			
Sell / List Ratio	38.46%	77.78%		52.17%	61.73%				
Reported Sales Dollars	\$4,217,611	\$4,097,500	2.93%	\$25,437,731	\$33,637,675	-24.38%			
Average Sell Price / Unit	\$843,522	\$585,357	44.10%	\$706,604	\$672,754	5.03%			
Median Sell Price	\$850,000			\$709,500					
Sell Price / List Price	98.00%	97.25%		97.41%	98.16%				
Days to Sell	25	44	-43.18%	47	55	-14.55%			
Active Listings	28	16							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	5	12	-58.33%	45	59	-23.73%			
Units Reported Sold	2	3	-33.33%	26	21	23.81%			
Sell / List Ratio	40.00%	25.00%		57.78%	35.59%				
Reported Sales Dollars	\$340,000	\$1,018,500	-66.62%	\$8,944,500	\$7,404,533	20.80%			
Average Sell Price / Unit	\$170,000	\$339,500	-49.93%	\$344,019	\$352,597	-2.43%			
Median Sell Price	\$170,000			\$325,500					
Sell Price / List Price	94.50%	97.46%		96.17%	96.78%				
Days to Sell	37	19	94.74%	113	56	101.79%			
Active Listings	23	29							

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





Zone 4 - Nanaimo • May, 2025

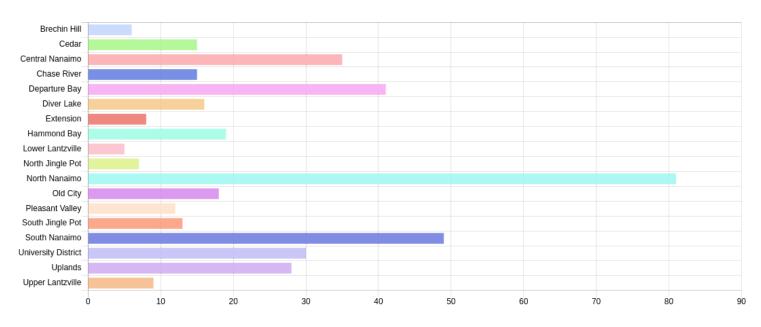
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to May 31, 2025

	0-350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M- 1.25M	1.25M- 1.5M	1.5M- 1.75M	1.75M- 2M	2M+	Total
Brechin Hill	0	0	0	0	0	3	1	0	0	2	0	0	0	0	6
Cedar	0	0	0	0	1	0	4	1	5	2	1	1	0	0	15
Central Nanaimo	0	1	0	1	7	11	8	6	0	1	0	0	0	0	35
Chase River	0	0	0	0	0	4	4	4	3	0	0	0	0	0	15
Departure Bay	0	0	0	0	3	6	9	10	2	8	1	1	0	1	41
Diver Lake	0	0	0	0	1	2	5	6	1	1	0	0	0	0	16
Extension	0	0	0	1	0	1	2	3	0	0	1	0	0	0	8
Hammond Bay	0	0	0	0	1	1	1	3	5	3	4	1	0	0	19
Lower Lantzville	0	0	0	0	0	0	1	1	2	1	0	0	0	0	5
North Jingle Pot	0	0	0	0	0	0	1	1	0	4	1	0	0	0	7
North Nanaimo	0	0	0	0	0	1	15	20	22	18	5	0	0	0	81
Old City	0	1	0	2	5	4	2	1	1	2	0	0	0	0	18
Pleasant Valley	0	0	0	0	1	2	2	5	2	0	0	0	0	0	12
South Jingle Pot	0	0	0	0	0	0	3	2	3	5	0	0	0	0	13
South Nanaimo	0	1	2	2	3	8	12	6	10	5	0	0	0	0	49
University District	0	1	0	0	5	4	4	5	5	5	1	0	0	0	30
Uplands	0	0	0	0	1	2	12	6	6	1	0	0	0	0	28
Upper Lantzville	0	0	0	0	0	0	1	2	2	0	4	0	0	0	9
Totals	0	4	2	6	28	49	87	82	69	58	18	3	0	1	407

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to May 31, 2025



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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