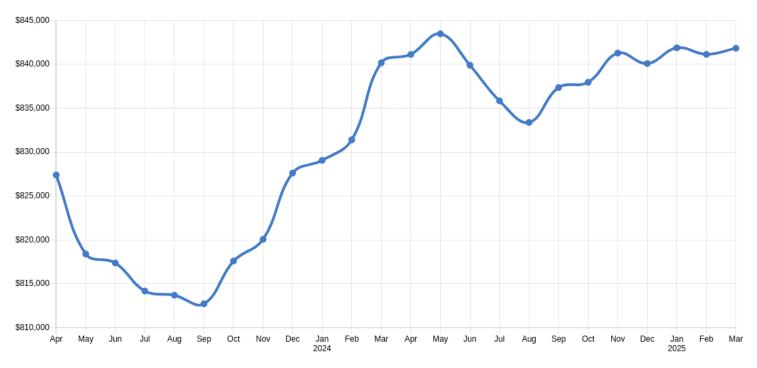
OVIREB GRAPHSTATS REPORT

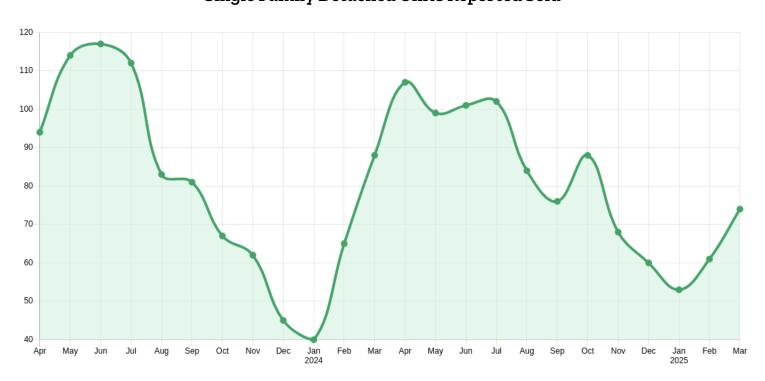
Zone 4 - Nanaimo • March, 2025

Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold





GRAPHSTATS REPORT

Zone 4 - Nanaimo • March, 2025

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	180	198	-9.09%	1,869	1,817	2.86%			
Units Reported Sold	74	88	-15.91%	973	968	0.52%			
Sell / List Ratio	41.11%	44.44%		52.06%	53.27%				
Reported Sales Dollars	\$63,084,749	\$74,622,603	-15.46%	\$819,101,415	\$813,286,209	0.72%			
Average Sell Price / Unit	\$852,497	\$847,984	0.53%	\$841,831	\$840,172	0.20%			
Median Sell Price	\$847,950			\$806,000					
Sell Price / List Price	98.95%	97.87%		98.17%	98.38%				
Days to Sell	31	36	-13.89%	41	34	20.59%			
Active Listings	281	300							

Condo Apartment

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	66	48	37.50%	673	556	21.04%		
Units Reported Sold	33	25	32.00%	290	285	1.75%		
Sell / List Ratio	50.00%	52.08%		43.09%	51.26%			
Reported Sales Dollars	\$15,032,200	\$10,660,095	41.01%	\$128,627,447	\$125,817,173	2.23%		
Average Sell Price / Unit	\$455,521	\$426,404	6.83%	\$443,543	\$441,464	0.47%		
Median Sell Price	\$412,500			\$412,500				
Sell Price / List Price	97.76%	98.07%		97.85%	98.35%			
Days to Sell	47	28	67.86%	52	36	44.44%		
Active Listings	161	109						

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	36	42	-14.29%	410	402	1.99%			
Units Reported Sold	25	23	8.70%	255	237	7.59%			
Sell / List Ratio	69.44%	54.76%		62.20%	58.96%				
Reported Sales Dollars	\$14,708,635	\$13,484,488	9.08%	\$142,091,433	\$137,199,688	3.57%			
Average Sell Price / Unit	\$588,345	\$586,282	0.35%	\$557,221	\$578,902	-3.75%			
Median Sell Price	\$570,000			\$542,000					
Sell Price / List Price	99.31%	98.90%		98.50%	98.71%				
Days to Sell	31	47	-34.04%	41	40	2.50%			
Active Listings	56	70							

Land

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	20	26	-23.08%	222	243	-8.64%		
Units Reported Sold	5	3	66.67%	53	41	29.27%		
Sell / List Ratio	25.00%	11.54%		23.87%	16.87%			
Reported Sales Dollars	\$3,034,295	\$995,000	204.95%	\$31,796,945	\$18,401,450	72.80%		
Average Sell Price / Unit	\$606,859	\$331,667	82.97%	\$599,942	\$448,816	33.67%		
Median Sell Price	\$565,000			\$537,000				
Sell Price / List Price	96.43%	97.18%		95.78%	95.46%			
Days to Sell	63	143	-55.94%	123	68	80.88%		
Active Listings	96	91						

GRAPHSTATS REPORT

Zone 4 - Nanaimo • March, 2025

Gabriola - Comparative Activity by Property Type

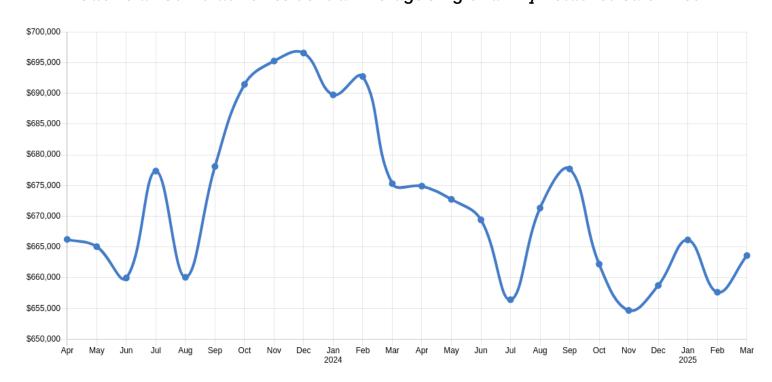
Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	7	6	16.67%	59	79	-25.32%			
Units Reported Sold	2	3	-33.33%	44	45	-2.22%			
Sell / List Ratio	28.57%	50.00%		74.58%	56.96%				
Reported Sales Dollars	\$1,515,000	\$1,910,000	-20.68%	\$29,198,895	\$30,389,400	-3.92%			
Average Sell Price / Unit	\$757,500	\$636,667	18.98%	\$663,611	\$675,320	-1.73%			
Median Sell Price	\$757,500			\$679,500					
Sell Price / List Price	95.89%	100.37%		97.49%	98.14%				
Days to Sell	47	17	176.47%	58	46	26.09%			
Active Listings	13	17							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	6	11	-45.45%	54	58	-6.90%			
Units Reported Sold	1	0		27	21	28.57%			
Sell / List Ratio	16.67%	0.00%		50.00%	36.21%				
Reported Sales Dollars	\$325,000	\$0		\$9,171,558	\$7,750,725	18.33%			
Average Sell Price / Unit	\$325,000			\$339,687	\$369,082	-7.96%			
Median Sell Price	\$325,000			\$320,000					
Sell Price / List Price	93.12%			95.47%	97.08%				
Days to Sell	50			97	60	61.67%			
Active Listings	28	27							

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





GRAPHSTATS REPORT

Zone 4 - Nanaimo • March, 2025

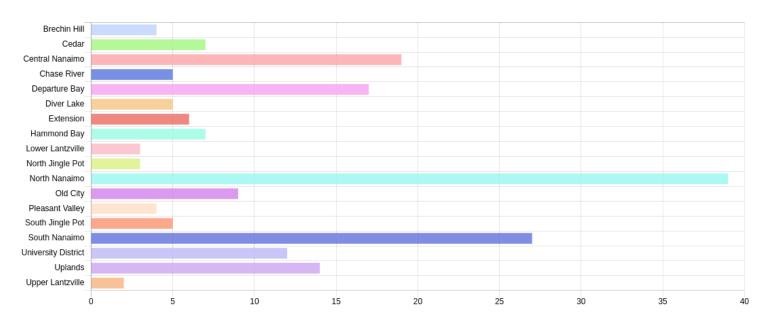
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to March 31, 2025

	0-350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M- 1.25M	1.25M- 1.5M	1.5M- 1.75M	1.75M- 2M	2M+	Total
Brechin Hill	0	0	0	0	0	1	1	0	0	2	0	0	0	0	4
Cedar	0	0	0	0	0	0	2	0	3	1	1	0	0	0	7
Central Nanaimo	0	1	0	0	2	8	4	4	0	0	0	0	0	0	19
Chase River	0	0	0	0	0	1	3	1	0	0	0	0	0	0	5
Departure Bay	0	0	0	0	1	3	1	7	1	1	1	1	0	1	17
Diver Lake	0	0	0	0	1	0	2	2	0	0	0	0	0	0	5
Extension	0	0	0	1	0	0	2	3	0	0	0	0	0	0	6
Hammond Bay	0	0	0	0	1	0	1	2	3	0	0	0	0	0	7
Lower Lantzville	0	0	0	0	0	0	1	1	1	0	0	0	0	0	3
North Jingle Pot	0	0	0	0	0	0	0	0	0	3	0	0	0	0	3
North Nanaimo	0	0	0	0	0	1	10	10	9	5	4	0	0	0	39
Old City	0	1	0	0	4	0	1	0	1	2	0	0	0	0	9
Pleasant Valley	0	0	0	0	1	0	1	1	1	0	0	0	0	0	4
South Jingle Pot	0	0	0	0	0	0	0	0	1	4	0	0	0	0	5
South Nanaimo	0	0	1	1	2	5	4	5	6	3	0	0	0	0	27
University District	0	1	0	0	2	0	2	2	3	2	0	0	0	0	12
Uplands	0	0	0	0	1	0	7	2	4	0	0	0	0	0	14
Upper Lantzville	0	0	0	0	0	0	0	1	1	0	0	0	0	0	2
Totals	0	3	1	2	15	19	42	41	34	23	6	1	0	1	188

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to March 31, 2025



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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