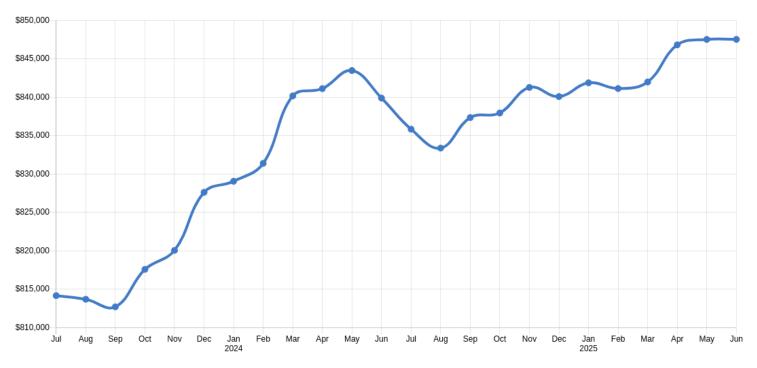
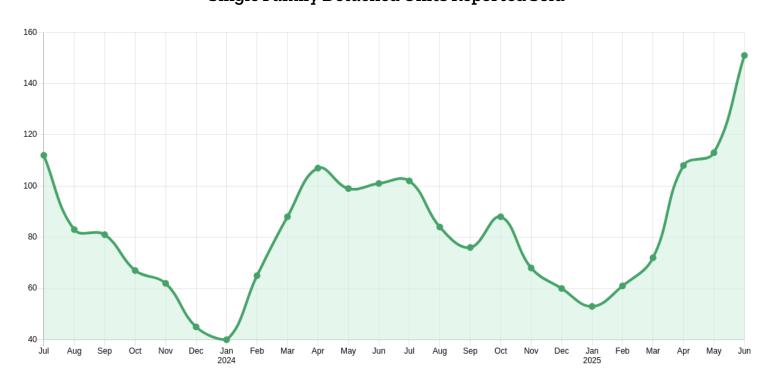
Zone 4 - Nanaimo • June, 2025

## Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

### Single Family Detached Units Reported Sold





Zone 4 - Nanaimo • June, 2025

## Comparative Activity by Property Type

#### Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	227	202	12.38%	1,979	1,921	3.02%			
Units Reported Sold	151	101	49.50%	1,036	950	9.05%			
Sell / List Ratio	66.52%	50.00%		52.35%	49.45%				
Reported Sales Dollars	\$128,054,601	\$85,671,513	49.47%	\$878,043,737	\$797,896,107	10.04%			
Average Sell Price / Unit	\$848,044	\$848,233	-0.02%	\$847,533	\$839,891	0.91%			
Median Sell Price	\$800,650			\$815,000					
Sell Price / List Price	98.38%	97.96%		98.18%	97.98%				
Days to Sell	31	32	-3.12%	41	34	20.59%			
Active Listings	403	390							

#### Condo Apartment

		Current Month				
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	51	90	-43.33%	598	646	-7.43%
Units Reported Sold	25	35	-28.57%	308	277	11.19%
Sell / List Ratio	49.02%	38.89%		51.51%	42.88%	
Reported Sales Dollars	\$10,406,295	\$14,843,850	-29.89%	\$139,246,995	\$118,756,113	17.25%
Average Sell Price / Unit	\$416,252	\$424,110	-1.85%	\$452,101	\$428,722	5.45%
Median Sell Price	\$425,000			\$429,950		
Sell Price / List Price	97.81%	97.90%		98.51%	98.10%	
Days to Sell	39	51	-23.53%	50	41	21.95%
Active Listings	115	161				

#### Row/Townhouse

		<b>Current Month</b>		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Units Listed	47	47	0.00%	403	415	-2.89%				
Units Reported Sold	25	28	-10.71%	247	239	3.35%				
Sell / List Ratio	53.19%	59.57%		61.29%	57.59%					
Reported Sales Dollars	\$13,776,175	\$15,988,450	-13.84%	\$136,714,760	\$138,956,636	-1.61%				
Average Sell Price / Unit	\$551,047	\$571,016	-3.50%	\$553,501	\$581,409	-4.80%				
Median Sell Price	\$525,000			\$530,000						
Sell Price / List Price	98.83%	98.77%		98.44%	98.64%					
Days to Sell	36	31	16.13%	39	42	-7.14%				
Active Listings	84	85								

#### Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	14	21	-33.33%	220	240	-8.33%			
Units Reported Sold	2	8	-75.00%	47	43	9.30%			
Sell / List Ratio	14.29%	38.10%		21.36%	17.92%				
Reported Sales Dollars	\$955,895	\$4,764,800	-79.94%	\$27,038,340	\$20,822,900	29.85%			
Average Sell Price / Unit	\$477,948	\$595,600	-19.75%	\$575,284	\$484,253	18.80%			
Median Sell Price	\$477,948			\$500,000					
Sell Price / List Price	101.17%	96.68%		94.85%	95.27%				
Days to Sell	182	147	23.81%	107	103	3.88%			
Active Listings	125	106							

Zone 4 - Nanaimo • June, 2025

## Gabriola - Comparative Activity by Property Type

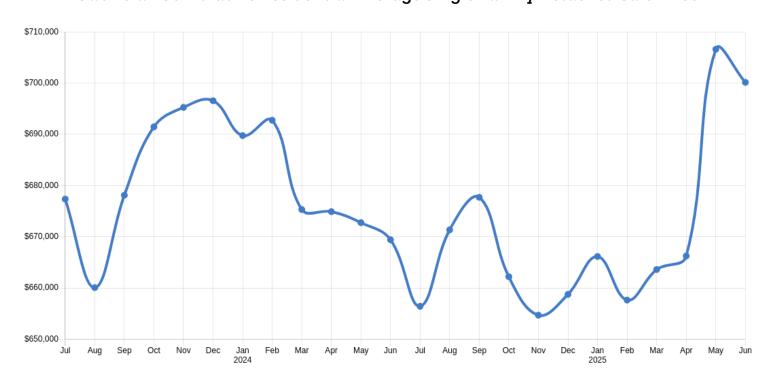
#### Single Family Detached

		<b>Current Month</b>		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	13	7	85.71%	74	81	-8.64%			
Units Reported Sold	9	4	125.00%	41	48	-14.58%			
Sell / List Ratio	69.23%	57.14%		55.41%	59.26%				
Reported Sales Dollars	\$6,032,000	\$2,763,900	118.24%	\$28,705,831	\$32,131,975	-10.66%			
Average Sell Price / Unit	\$670,222	\$690,975	-3.00%	\$700,142	\$669,416	4.59%			
Median Sell Price	\$677,000			\$705,000					
Sell Price / List Price	95.13%	99.53%		96.72%	98.16%				
Days to Sell	45	39	15.38%	48	47	2.13%			
Active Listings	24	14							

#### Land

		<b>Current Month</b>		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Units Listed	5	3	66.67%	47	57	-17.54%				
Units Reported Sold	2	2	0.00%	26	19	36.84%				
Sell / List Ratio	40.00%	66.67%		55.32%	33.33%					
Reported Sales Dollars	\$1,035,000	\$672,000	54.02%	\$9,307,500	\$6,630,033	40.38%				
Average Sell Price / Unit	\$517,500	\$336,000	54.02%	\$357,981	\$348,949	2.59%				
Median Sell Price	\$517,500			\$322,500						
Sell Price / List Price	95.48%	101.05%		95.76%	96.88%					
Days to Sell	31	21	47.62%	114	55	107.27%				
Active Listings	25	27								

## Gabriola - Cumulative Residential Average Single Family Detached Sale Price



Zone 4 - Nanaimo • June, 2025

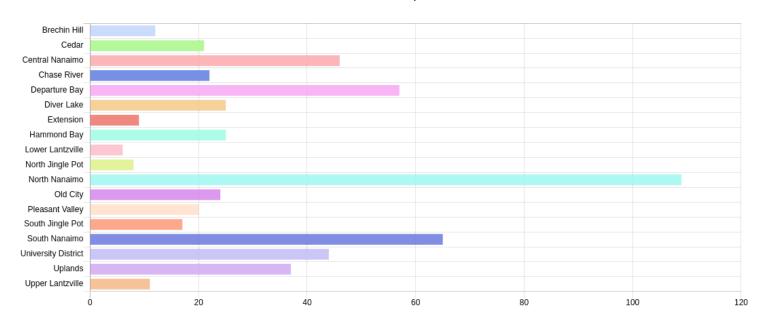
#### Single Family Detached Sales Analysis

Unconditional Sales from January 1 to June 30, 2025

	0-350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M- 1.25M	1.25M- 1.5M	1.5M- 1.75M	1.75M- 2M	2M+	Total
Brechin Hill	0	0	0	0	0	6	2	2	0	2	0	0	0	0	12
Cedar	0	0	0	0	2	1	5	2	6	3	1	1	0	0	21
Central Nanaimo	0	1	0	2	9	15	11	7	0	1	0	0	0	0	46
Chase River	0	0	0	0	0	4	5	5	5	2	1	0	0	0	22
Departure Bay	0	0	0	0	5	7	13	13	3	12	1	1	0	2	57
Diver Lake	0	0	0	0	2	2	9	7	2	3	0	0	0	0	25
Extension	0	0	0	1	0	1	3	3	0	0	1	0	0	0	9
Hammond Bay	0	0	0	0	1	2	1	4	6	6	4	1	0	0	25
Lower Lantzville	0	0	0	0	0	0	1	2	2	1	0	0	0	0	6
North Jingle Pot	0	0	0	0	0	0	2	1	0	4	1	0	0	0	8
North Nanaimo	0	0	0	0	0	2	17	26	27	26	10	1	0	0	109
Old City	0	1	0	2	9	4	4	1	1	2	0	0	0	0	24
Pleasant Valley	0	0	0	0	1	3	4	9	3	0	0	0	0	0	20
South Jingle Pot	0	0	0	0	0	0	3	6	3	5	0	0	0	0	17
South Nanaimo	0	1	3	4	5	12	16	8	11	5	0	0	0	0	65
University District	0	1	0	1	6	7	7	7	8	6	1	0	0	0	44
Uplands	0	0	0	0	1	6	16	7	6	1	0	0	0	0	37
Upper Lantzville	0	0	0	0	0	0	1	2	2	1	5	0	0	0	11
Totals	0	4	3	10	41	72	120	112	85	80	25	4	0	2	558

#### Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to June 30, 2025





Zone 4 - Nanaimo • June, 2025

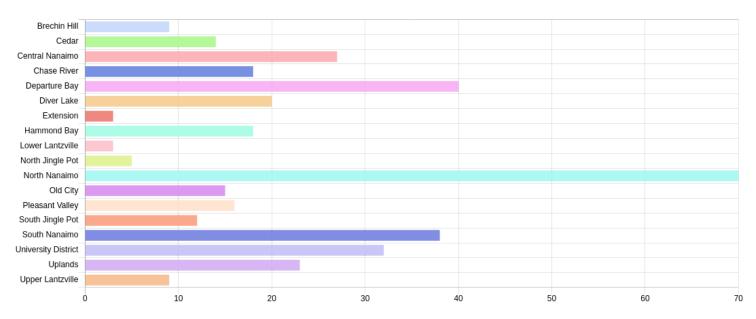
## Second Quarter - Single Family Detached Sales Analysis

Unconditional Sales from April 1 to June 30, 2025

	0-350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M- 1.25M	1.25M- 1.5M	1.5M- 1.75M	1.75M- 2M	2M+	Total
Brechin Hill	0	0	0	0	0	5	2	2	0	0	0	0	0	0	9
Cedar	0	0	0	0	2	1	3	2	3	2	0	1	0	0	14
Central Nanaimo	0	0	0	2	7	7	7	3	0	1	0	0	0	0	27
Chase River	0	0	0	0	0	3	3	4	5	2	1	0	0	0	18
Departure Bay	0	0	0	0	4	4	12	6	2	11	0	0	0	1	40
Diver Lake	0	0	0	0	1	2	7	5	2	3	0	0	0	0	20
Extension	0	0	0	0	0	1	1	0	0	0	1	0	0	0	3
Hammond Bay	0	0	0	0	0	2	0	2	3	6	4	1	0	0	18
Lower Lantzville	0	0	0	0	0	0	0	1	1	1	0	0	0	0	3
North Jingle Pot	0	0	0	0	0	0	2	1	0	1	1	0	0	0	5
North Nanaimo	0	0	0	0	0	1	7	16	18	21	6	1	0	0	70
Old City	0	0	0	2	5	4	3	1	0	0	0	0	0	0	15
Pleasant Valley	0	0	0	0	0	3	3	8	2	0	0	0	0	0	16
South Jingle Pot	0	0	0	0	0	0	3	6	2	1	0	0	0	0	12
South Nanaimo	0	1	2	3	3	7	12	3	5	2	0	0	0	0	38
University District	0	0	0	1	4	7	5	5	5	4	1	0	0	0	32
Uplands	0	0	0	0	0	6	9	5	2	1	0	0	0	0	23
Upper Lantzville	0	0	0	0	0	0	1	1	1	1	5	0	0	0	9
Totals	0	1	2	8	26	53	80	71	51	57	19	3	0	1	372

#### Second Quarter - Single Family Detached Sales by Sub Area

Unconditional Sales from April 1 to June 30, 2025



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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