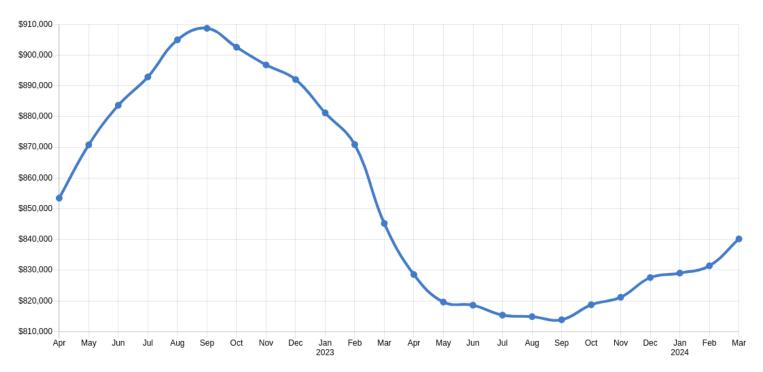
WIREB GRAPHSTATS REPORT

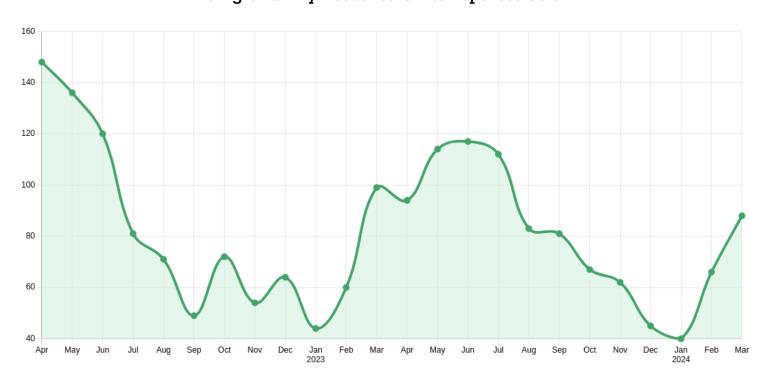
Zone 4 - Nanaimo • March, 2024

Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold





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Zone 4 - Nanaimo • March, 2024

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	198	140	41.43%	1,817	2,018	-9.96%		
Units Reported Sold	88	99	-11.11%	969	998	-2.91%		
Sell / List Ratio	44.44%	70.71%		53.33%	49.45%			
Reported Sales Dollars	\$74,622,603	\$75,779,568	-1.53%	\$814,161,209	\$843,545,605	-3.48%		
Average Sell Price / Unit	\$847,984	\$765,450	10.78%	\$840,208	\$845,236	-0.59%		
Median Sell Price	\$786,500			\$797,000				
Sell Price / List Price	97.87%	98.58%		98.38%	99.21%			
Days to Sell	36	41	-12.20%	34	31	9.68%		
Active Listings	300	210						

Condo Apartment

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	48	38	26.32%	556	494	12.55%		
Units Reported Sold	28	21	33.33%	289	264	9.47%		
Sell / List Ratio	58.33%	55.26%		51.98%	53.44%			
Reported Sales Dollars	\$12,039,995	\$10,139,200	18.75%	\$127,627,073	\$117,396,773	8.71%		
Average Sell Price / Unit	\$430,000	\$482,819	-10.94%	\$441,616	\$444,685	-0.69%		
Median Sell Price	\$404,000			\$424,000				
Sell Price / List Price	98.41%	98.63%		98.37%	99.01%			
Days to Sell	28	31	-9.68%	38	29	31.03%		
Active Listings	109	79						

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	41	29	41.38%	401	359	11.70%			
Units Reported Sold	24	17	41.18%	238	175	36.00%			
Sell / List Ratio	58.54%	58.62%		59.35%	48.75%				
Reported Sales Dollars	\$13,868,488	\$8,662,800	60.09%	\$137,583,688	\$96,771,775	42.17%			
Average Sell Price / Unit	\$577,854	\$509,576	13.40%	\$578,083	\$552,982	4.54%			
Median Sell Price	\$574,950			\$580,000					
Sell Price / List Price	98.90%	98.41%		98.71%	99.81%				
Days to Sell	45	50	-10.00%	40	33	21.21%			
Active Listings	70	48							

Land

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	26	18	44.44%	243	186	30.65%		
Units Reported Sold	3	4	-25.00%	41	34	20.59%		
Sell / List Ratio	11.54%	22.22%		16.87%	18.28%			
Reported Sales Dollars	\$995,000	\$2,439,300	-59.21%	\$18,401,450	\$20,056,100	-8.25%		
Average Sell Price / Unit	\$331,667	\$609,825	-45.61%	\$448,816	\$589,885	-23.91%		
Median Sell Price	\$330,000			\$400,000				
Sell Price / List Price	97.18%	128.80%		95.46%	95.99%			
Days to Sell	143	62	130.65%	68	56	21.43%		
Active Listings	91	60						

GRAPHSTATS REPORT

Zone 4 - Nanaimo • March, 2024

Gabriola - Comparative Activity by Property Type

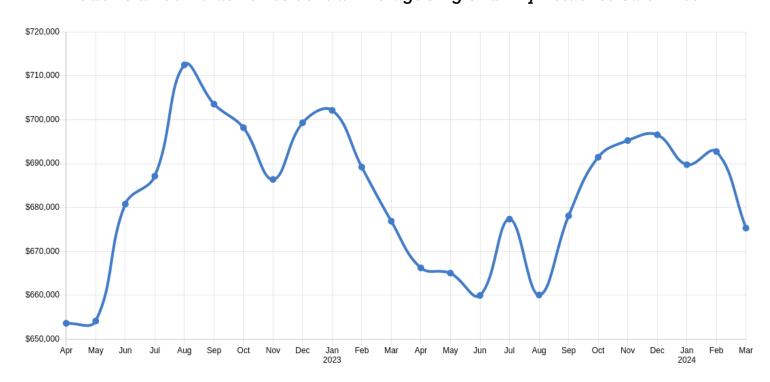
Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	6	5	20.00%	79	57	38.60%			
Units Reported Sold	3	4	-25.00%	45	38	18.42%			
Sell / List Ratio	50.00%	80.00%		56.96%	66.67%				
Reported Sales Dollars	\$1,910,000	\$3,386,790	-43.60%	\$30,389,400	\$25,721,690	18.15%			
Average Sell Price / Unit	\$636,667	\$846,698	-24.81%	\$675,320	\$676,887	-0.23%			
Median Sell Price	\$605,000			\$634,900					
Sell Price / List Price	100.37%	104.18%		98.14%	100.42%				
Days to Sell	17	41	-58.54%	46	38	21.05%			
Active Listings	17	10							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	11	4	175.00%	58	56	3.57%			
Units Reported Sold	0	1	-100.00%	21	12	75.00%			
Sell / List Ratio	0.00%	25.00%		36.21%	21.43%				
Reported Sales Dollars	\$0	\$315,000	-100.00%	\$7,750,725	\$5,248,500	47.68%			
Average Sell Price / Unit		\$315,000	-100.00%	\$369,082	\$437,375	-15.61%			
Median Sell Price				\$342,500					
Sell Price / List Price		86.30%		97.08%	96.71%				
Days to Sell		151	-100.00%	60	41	46.34%			
Active Listings	27	21							

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





GRAPHSTATS REPORT

Zone 4 - Nanaimo • March, 2024

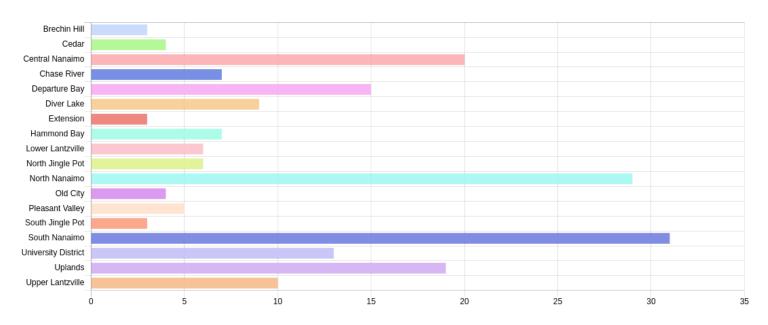
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to March 31, 2024

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Brechin Hill	0	0	0	0	0	0	0	1	1	0	0	1	0	0	3
Cedar	0	0	0	0	0	0	0	0	0	0	1	0	1	2	4
Central Nanaimo	0	0	0	0	0	0	1	0	9	1	9	0	0	0	20
Chase River	0	0	0	0	0	0	0	0	1	1	4	0	1	0	7
Departure Bay	0	0	0	0	0	0	0	0	0	4	3	2	3	3	15
Diver Lake	0	0	0	0	0	0	0	0	0	1	3	3	1	1	9
Extension	0	0	0	0	0	0	1	0	1	0	1	0	0	0	3
Hammond Bay	0	0	0	0	0	0	0	0	0	1	0	0	1	5	7
Lower Lantzville	0	0	0	0	0	0	0	0	1	1	3	0	0	1	6
North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	6	6
North Nanaimo	0	0	0	0	0	0	0	0	0	0	5	5	7	12	29
Old City	0	0	0	0	0	0	0	0	2	0	2	0	0	0	4
Pleasant Valley	0	0	0	0	0	0	0	0	1	1	2	1	0	0	5
South Jingle Pot	0	0	0	0	0	0	0	0	0	0	2	1	0	0	3
South Nanaimo	0	0	0	0	0	0	2	2	6	9	3	4	5	0	31
University District	0	0	0	0	0	0	0	0	1	5	2	1	1	3	13
Uplands	0	0	0	0	0	0	0	0	2	7	6	2	2	0	19
Upper Lantzville	0	0	0	0	0	0	0	0	0	0	0	2	0	8	10
Totals	0	0	0	0	0	0	4	3	25	31	46	22	22	41	194

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to March 31, 2024



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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